



# Update

September 2011

*Published Monthly for Members Credit Union Reps and Other Key Sponsor Personnel  
Visit [www.memcu.com](http://www.memcu.com) to see our great rates!*

## *Rep Luncheons Begin November 3*



Thursday, November 3 - Winston-Salem,  
Cities

Tuesday, November 8 - High Point,  
Austin's

Thursday, November 10 - Greensboro,  
Steak Street

Tuesday, November 15 - Concord,  
Olive Garden

Thursday, November 17 - Hickory,  
O'Charley's

Thursday, December 1 - Lenoir,  
Ruby Tuesday

Tuesday, December 6 - Lumberton,  
Ruby Tuesday

If you would like to attend, please call Donna Henry at (800) 951-8000, ext. 138, or Renee Fisher at ext 148. We look forward to seeing you.

## *MEMCU Insurance - For All Your Insurance Needs*

You can find all of your insurance needs at Members Credit Union's very own insurance agency MEMCU Insurance. MEMCU can provide you competitive rates and great service on all your insurance needs - life, home, auto, disability and many more.



Call Donna Stinson, our agency manager, at 800-951-8000 ext. 141, to get a free insurance check-up. She will happy to review all of your insurance policies and let you know how you can save money by taking advantage of the offerings at MEMCU Insurance.

## *MCUCars.com - A Great Place To Find A Used Car*

If you are looking for a great deal on a used car check out MCUCars.com to view our entire selection of previously owned vehicles. You can sort these vehicles by sales price, monthly payment, and by type (Cars, SUVs, Trucks, Vans). On the website you will find a photo of each vehicle for sale as well as a brief overview of the car's options, sales price and monthly payment. There is also an instructional video that explains how to purchase one of the vehicles from our selection.

Upon credit approval any of these vehicles can be financed interest free for up to 84 months with minimum payments starting as low as \$125 per month.

Most of our vehicles are located at our corporate office in Winston-Salem. Our inventory changes often so check back to MCUCars.com frequently. If you have any question about a particular vehicle or you are interested in making a purchase please call Mike Loggins at 800-951-8000 ext. 128 or you can email us at [mcucars@memcu.com](mailto:mcucars@memcu.com).



## *Free Representative Training*

If you are a new sponsor company credit union representative who would like initial training, or you are a long time representative who would like a refresher course on credit union policies and procedures, please contact Donna Henry, our Director of Sponsor Affiliations, to attend a training session.

Classes are free and run from 10:00 a.m. to 1:00 p.m., with lunch provided. You can reach Donna at 800-951-8000, ext. 138, or [donna@memcu.com](mailto:donna@memcu.com).

Hickory - September 27, 2011

Winston-Salem - October 19, 2011

Hickory - November 16, 2011

## *Miscellaneous Information*

- Remember to call us if you are having a benefits fair before year-end. We will be happy to participate and explain the many benefits of the credit union to your employees.
- Get a loan fast and easy by calling our PhoneLoan service at 800-951-5626. Our loan officers can take your application right over the phone and usually have an answer to your request in just a couple of hours. Not near a phone? Apply online at [memcu.com](http://memcu.com).
- MCU branches are collecting deactivated used cell phones for the Cell Phones for Soldiers project. The money earned from recycling the used cell phones will go to purchase prepaid phone cards for our troops serving overseas.
- MCU Scholarship Applications for credit union members who are full time students for the 2012-2013 school year will be available on our website by October 1.
- We are now partnered with Fairway Independent Mortgage Corporation to provide first mortgage loans to our members. If you are in the market for a new home or want to refinance your existing home please call Ashely McKenzie-Sharpe at 800-951-8000 ext. 190.
- If you plan to give employees MCU VISA Gift Cards during the Christmas season please let us know as soon as possible. We pre-order these cards from our supplier and supplies can be limited. To make sure that we are able to fill your request please let us know by October 15 if you would like to order Gift Cards for your employees. We can also supply gift card holders for an additional small fee.